

# Pick Your Plan of Action

Establish your goal, and DMO (Daily Method of Operation)

Plan A: Outcome – Earn an extra income RM500+ per month by building a customer base.

Time needed to Complete Plan = 5-15 per week

Monthly Volume Goal = 2500+ with in 90 Days or less

DMO Option: Chose 1 Method

Weight Loss Challenge – (Plan does not include beginning advertising campaign)

Goal: 2 Challenges/week with total of 50 Participants = 25-30 Customers

- 50 WLC Flyers “handed out” per day
- 4 WLC Posters posted per day
- 5 COI or Referrals Contacts per day
- Optional – Local Booth to increase contacts
- Optional – Corporate/Organization Challenge

Health Evaluations/Body Scan –

Goal: 2 Evaluations/Body Scans per day = 25-30 Customers

- 50 Body Scan Invitations “handed out” per day
- 25 Lose Weight Pull-tabs posted per day
- 5 Walk & Talk, COI, or Referrals Contacts per day
- Optional – Local Booth to increase contacts
- Optional – Corporate/Organization Scanning

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Plan B: Outcome – Earn income of RM2000+ per month on a part-time basis while slowly building a residual income for the future by building a customer base and recruiting through the customer base to add 1 NEW Supervisor per Month.

Time needed to Complete Plan = 10-20 per week

Monthly Volume Goal = 5000+ with in 90 Days or less

DMO Option: Chose 1 Method

Weight Loss Challenge: (Plan does not include beginning advertising campaign)

Goal: 4 Challenges/week with total of 100 Participants = 50 Customers

- 100 WLC Flyers “handed out” per day
- 8 WLC Posters posted per day
- 10 COI or Referrals Contacts per day
- Optional – Local Booth to increase contacts
- Optional – Corporate/Organization Challenge

Health Evaluations/Body Scan:

Goal: 4 Evaluations/Body Scans per day = 50 Customers

- 100 Body Scan Invitations “handed out” per day
- 50 Lose Weight Pull-tabs posted per day
- 10 Walk & Talk, COI, or Referrals Contacts per day
- Optional – Local Booth to increase contacts
- Optional – Corporate/Organization Scanning

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Plan C: Outcome – To be fulltime in Herbalife in 3 months or less with minimum income of RM5000+ per month while building a LARGE royalty income fast, by recruiting through your customer base, plus a recruiting plan add 2 NEW SUPERVISORS per Month.

Time needed to Complete Plan = 15-25 per week

Monthly Volume Goal = 10,000+ with in 90 Days or less

DMO Option: Chose 1 Method + Required Recruiting Plan

Weight Loss Challenge:(Plan does not include beginning advertising campaign)

Goal: 4 Challenges/week with total of 100 Participants = 50 Customers

- 100 WLC Flyers “handed out” per day
- 8 WLC Posters posted per day
- 10 COI or Referrals Contacts per day
- Optional – Local Booth to increase contacts
- Optional – Corporate/Organization Challenge

Health Evaluations/Body Scan:

Goal: 4 Evaluations/Body Scans per day = 50 Customers

- 100 Body Scan Invitations “handed out” per day
- 50 Lose Weight Pull-tabs posted per day
- 10 Walk & Talk, COI, or Referrals Contacts per day
- Optional – Local Booth to increase contacts
- Optional – Corporate/Organization Scanning

Recruiting Plan:

Goal: 1 Business Presentation per day = 1 NEW Supervisor per Month

- 500 Work From Home flyers/day on cars or “handed out”
- 50 Work From Home Pulltabs/day
- 1-2 Offline/Online Ads/week (Rm100-300)